

## **GROW WITH CERTAINTY.**

Our clients rely on us to complete an acquisition, expand their product line, or capitalize for growth. We deliver with a full suite of investment banking services. We are industry agnostic with extensive expertise in specialty finance, consumer finance, real estate, sports & entertainment, infrastructure, healthcare, technology and transportation businesses.

SPEED - When you need additional capital, or an M&A opportunity arises, every day counts. An optimized capital structure can help reduce risk and create significant value. Otherwise opportunities could pass you by, your cost of capital may not be competitive, or you may lack sufficient liquidity to weather periods of volatility. You need our nimble approach and speed to market to complete an acquisition, refinance, expand your product line, or capitalize for growth.

**CONNECTIONS** – Completing transactions quickly requires a highly targeted approach, knowing who to go to, and who is the best fit. We have a network build over decades of successful transactions which includes bank and alternative lenders, credit funds, large family offices, institutional investors, private equity, offshore relationships, and strategic and financial buyers and sellers.

**CONFIDENCE** – You get senior-level attention and the confidence that comes from a proven track record of optimizing transactions and capital structures, delivering on promises and looking out for our clients' best interests. We bring experience from a broad array of industries, including healthcare, specialty finance, consumer finance, real estate, sports & entertainment, infrastructure, technology and transportation businesses.

## **Capital Raises**

From business lines of credit funded by banks to unitranche facilities, receivables financing facilities, ABL, cash flow loans originated by non-bank capital providers as well as equity investors from minority to control to full buyout, we have the expertise to structure the right financing and /or capital for each situation.

- Debt and equity capital raises from \$25 million to \$5 billion.
- Raising minority equity, control equity and equity growth capital.
- Raising debt from senior secured to unsecured facilities.

## **M&A Advisory**

Hundreds of business owners, investors and management teams rely on us for execution on their buy-side and sell-side M&A objectives. We support clients throughout the transaction process from evaluating and recommending financial and strategic alternatives to identifying the right partner, through negotiating the final terms of the deal.

## **Get In Touch With Us:**

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